# **FCC-PLC NOTES**

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September/October 2021



# **Childcare Policy!!!**

What a remarkable time for Family Childcare in the United States! Childcare has received federal investments that we have never seen from the local level all the way to the federal level. We are involved! No! We have become the talk of policy and policymaking at a historic level!

We must not stop now. We must continue to make our voices heard. We must show that FCC is a powerful force in childcare.

How should you make you voice heard? Take Action using this link. You will be guided to FFYF (First Five Years Fund) #SolveChildcare toolkit for sample letters, tweets, phone call script, and how to share the #SolveChildcaretoolkit.

Make Your Voice Heard!!!!

#### FCC to Center

On August 19, 2021 we had a guest speaker, Melony Harris. She is the owner of The Baobab Learning Tree Center located in Bordentown. What was unique about Melony was her journey to opening a center. She had been an FCC Educator and had the dream of opening a center for many years. She said it was always something she wanted to do. She discussed some of the challenges which included the financials. Melony explained that if you are looking to open a center and you have a price in mind times that by three. The uncertainty of that critical piece could be a defining point in

opening your business. She also talked about going with your gut in that if something doesn't feel right it may not be and you need to do more research. Melony discussed further, fire codes, making sure your building is commercial zoned, landscaping, hiring licensed contractors and not letting anyone take advantage of you, and finding your niche. What stood out was her emphasis on developing a support system to help you, whether it be lawyers, contractors or other people who have experienced transitioning from FCC to a Center. Melony Harris can be reached at 215-919-1215, thebaobablearningtree@gmail.com.



#### **UPCOMING EVENTS**

September 16, Topic, Back to School/CACFP September (TBD), Back to School Swap Exchange Yard Sale

October, One on One appointments now being scheduled. Contact Michelle

<u>November</u>, Webinar, Developing A Professional Portfolio "I always did something I was a little not ready to do. I think that's how you grow. When there's that moment of "Wow, I'm not really sure I can do this," and you push through those moments, that's when you have a breakthrough."

-Marissa Mayer



# Till Upcoming PLC Trainings/Webinars/Events

# November Business 101 Training Thursday (credit hours)

Join us on November 18 to learn how to create your Professional Portfolio!! Papers all over the place? Don't know how to organize certificates? Never ready for your inspection? Let's get organized using the tips from this hands-on training!!

\*\*NEW\*\* SEE NEW BCAP DISCLAIMER BELOW



#### First Aid/CPR Training

Red Cross- Make sure you enter the type of class in the top right filter (classroom setting), \$117 per person

<u>Willingboro Fire Department</u>- Upcoming class Saturday, September 25, 8:00am-4:00pm (1 hour lunch), cost is \$75 and includes a manual, email Kristin at, kmayes@bccap.org

**Westampton Fire Department (coming soon)** 

Centers-Kristin will email you when classes become available (Training by All Sports First Aid, cost \$55)

# Books/Articles to Read



#### Books and other Resources we are reading:

- -Guide to Visits, Inspections, and Interviews by Donna C. Hurley and Sharon Woodward
- -77 Best Strategies To Grow Your Early Childhood Program: Proven, Cutting-Edge Strategies Your Competitors Are Probably Not Using by Kris Murray
- -Thou Shall Prosper: The 10 Commandments of Money. By Rabbi Daniel Lapin
- -FREE Toolkit- www.KingdomSocialMedia.com/Toolkit
- -FREE Consultation- https://bit.ly/meetwithdavid.com
- -Set up a Facebook business page <a href="https://business.facebook.com">https://business.facebook.com</a>



Grow NJ Kids for rating help and resources

NJFCCPA (New Jersey Family Childcare Providers Association)

NAFCC (National Association of Family Child Care)

AOK (All Our Kin, Inc), is a nationally recognized organization that supports Family Childcare Providers

Early Childhood Investigations for FREE webinars

Child Care Health Consultants for updates and trainings on COVID Guidelines and more....

**ZOOM Guides and Tutorials** 

**ERAFANS (Eastern Region Association of Forest And Nature Schools)** 

Natural Start Alliance (Learn about nature based early learning education)

\*\*Slack is BACK!!!\*\*Download Slack on your Phone or PC to receive exclusive information

\*\*NEW Rating\*\* NJCQR (New Jersey Quality Rating Improvement System-Grow NJ Kids) to learn about "PROP"



- -Sue Fenick, Quality & Education Coordinator, 609-261-6834 ext. 5132 or 609-288-3629, sfenick@bccap.org
- -Vivyan Saloka, Family Childcare Monitor/Resource Tech, 609-261-6834 ext. 5149, vsaloka@bccap.org
- -Kristin Mayes, Lead Professional Development Trainer, 609-261-6834 ext. 5145, kmayes@bccap.org
- -NEW Corinna Harris, Child Care Center QIS, 609-261-6834 ext. 4724, coharris@bccap.org
- -Kathryn Simone, Infant/Toddler Specialist, 609-261-6834 ext. 5140, kasimone@bccap.org
- -Judith Byrne, Family Engagement Specialist, 609-261-6834 ext. 5148, jubyrne@bccap.org
- -Chris Morrison, Consumer Education Resource Specialist, 609-835-4329 ext. 5144, chmorrison@bccap.org
- -NEW Christin Repas, Professional Development Trainer, 609-261-6834 ext. 5133, crepas@bccap.org
- -NEW Kimberly Bowe, FCC QIS, 609-261-6834 ext. 5137, kbowe@bccap.org
- -Maria Romero, CACFP-Child Adult Care Food Program, 732-557-9633, ext. 170, mromero@chsofnj.org



\*\*Substitute Sharing Program: Email Michelle if you are interested in sharing or finding a substitute

\*\*Business 101:Training Thursdays: Receive credit hours while enjoying three webinars/trainings per year

\*\*Home Visits/One on One with Michelle: Consult with the PLC Leader about "The Business of Childcare"

\*\*Swap Exchange: Collecting all books, toys, furniture and more to help FCC Providers

\*\*Secondary Skills Share: Send Michelle flyers/business cards to advertise your additional businesses

Email all information and inquiries to familychildcareplc@gmail.com; call or text, 609-553-8031



Tom Copeland Taking Care of Business Blog: PPP, EIDL, Taxes, Tax Preparers, Insurance Agents, and more

Unemployment for information on filing, certifying, schedules and other questions and forms

Financial Resources-Includes covid19 resources, business checklist, cashflow exercise, and more

Stimulus Navigator- Includes a step-by-step guide of which programs you are eligible for

SBA (Small Business Administration) for all things business, financial, grants, loans and much more

Homegrown Preparing for The 2020 Tax Season

\*\*NEW\*\* Cost of Quality Childcare Calculator

# FREE Trainings/Webinars



**Early Childhood Investigations for FREE webinars** 

NJCCIS (New Jersey Child Care Information System) Information about grants and register for free trainings

PLC Business 101 Training Thursdays in February, June, November (see calendar and description below)

Grow NJ Kids Overview Event Id# 125649, every 3 months on first Thursday- 3/4/21, 6/3/21. Check BCAP website and Facebook page for more information. (no credit offered) There are also webinars for credit



#### Family Childcare Toolkit

Family Childcare Licensing Manual

W-10 Form (Dependent Care Provider's Identification and Certification)

NJCCIS (New Jersey Child Care Information System) Information about grants and register for trainings

BCAP (Burlington County Action Partnership Child Care Resource and Referral)

How To Open Your Center During A Pandemic Kit: Running Your Center with Confidence in the "New Normal"

Mile IQ a free mileage tracking app that will automatically log and track miles, and calculate the value of your drives for taxes or reimbursements (download on your phone)

Tom Copeland Taking Care of Business Blog, Taxes, Tax Preparers/Insurance Directory, Audits, Videos, and more

McCormick Center Business Administration Scale

David D Simons Marketing Toolkit www.KingdomSocialMedia.com/Toolkit

#### PLC Planning Calendar for 2021

#### (Meetings Third Thursday of Every Month)

January 21, 2021The Visionary Director: Cultivating A Vision, A Panel Discussion with FCC Owners
February 18 & 25, 2021**Business 101 <u>Two Part</u> Record-Keeping using Tom Copeland DVD- Training Thursday
March 18, 2021 Topic: Entrepreneurship: Creating A Business for Success
April, 2021**Home Visits/One on One with Michelle-Make Your Appointment Click for more information below under Program Description (No Meeting-Footprints)
May 6, 2021Special Workshop (Pamper Night: Handling Burnout-(More info to Come) (Webinar/ Provider Appreciation Day/Giveaways)
June 17, 2021**Business 101 Training Thursday, Business Administration Scale for Family Child Care
July 15, 2021
August 19, 2021 (Talk with Kimberly Bowe, Family Childcare QIS and Corinna Harris, Child Care Center QIS, Looking to Transition from FCC to Center Owner some day? (Restaurant on hold)
September 16, 2021Back To School Resources
October, 2021**Home Visits/One on One with Michelle-Make Your Appointment Click for more information below under Program Descriptions (No Meeting-Footprints)
November 18, 2020**Business 101 Training Thursday- Developing A Professional Portfolio
December 16, 2020 Planning Meeting/Party
**NEW for 2021: Program Descriptions
**Our meeting day will be the third Thursday of each month. (Subject to change, please check your email)
**Home visits/Zoom One on One with Michelle: Extensive consultation with the PLC Leader offered twice a year on creating a

\*\*Home visits/Zoom One on One with Michelle: Extensive consultation with the PLC Leader offered twice a year on crea conducive space for the families you serve, setting up a Record-Keeping System, FCCERS, ASQ-3, Grow NJ Kids, lesson

planning, marketing, creating a Daily Schedule and more...Get your questions answered about the business of childcare. (See Guidelines. Email, call or text me to set up an appointment for April and October)

- \*\*Business 101 Training Thursdays: Three webinars/trainings will be held on different topics we choose each year. We will receive 1 to 3+ credit hours (depending on length of training). Please see PLC and BCAP webinar/online disclaimers below.
- \*\*Secondary Skill Share: Do you have another skill, social media channel, website, business, or hobby you want to advertise? Email Michelle your business card or flyer and we will advertise it in the FCC-PLC Notes newsletter!!!
- \*\*Swap Exchange: Donate items to help FCC Providers create a quality childcare business. Just starting out or open for yearswe all need something. We take books, furniture, toys, strollers, curriculum, games and more.....
- \*\*Substitute Sharing Program: Need a substitute or willing to share?! Join our Program to share or hire a substitute. Paperwork must be up to date. All information kept private with BCAP. Receive your Information Packet now!!

Updated June 2021

# <<u>DISCLAIMERS></u>

#### **BCAP Webinar/Online Disclaimer**

#### **Burlington Community Action Partnership Training Disclaimer:**

One of BCAP's primary concerns is the health and safety of all our training participants. Due to some concerning behaviors observed during virtual trainings, the training staff at BCAP advise following these guidelines to ensure your safety and full participation while attending high quality professional development trainings. Cameras must be turned on throughout the duration of the training. Credit cannot be given if a participant's camera is not turned on or if a participant is exemplifying distracting or unsafe behavior. Driving while attending a training is prohibited due to safety reasons. It is impossible to watch a webinar and safely operate a vehicle at the same time due to the interactive nature of our webinars. The trainers at BCAP continue to work diligently to make quality virtual professional development available. These trainings should be treated as if they were inperson trainings and require your undivided attention. When choosing a training to attend, please make sure you can dedicate uninterrupted time for the duration of the webinar. We understand that there may be unplanned interruptions, but these should be minimized as much as possible. A participant can be removed from the webinar, based on the decision of the trainer, if they display unsafe and/or inattentive behavior for an extended period of time. A participant will not be admitted into a training if they arrive more than 15 minutes past the scheduled start time. Credit will not be given if a participant leaves more than 15 minutes before the scheduled end time of the training. We appreciate your cooperation with this matter.

UPDATED MAY, 2021

#### PLC Webinar-Training Disclaimer

The *Burlington County Professional Learning Community* has had to move its meetings and trainings online. As a result, we have had to create guidelines for attending webinar-trainings and events,

- 1. Please No driving during webinar-trainings: see BCAP Disclaimer.
- 2. Please <u>refrain</u> from other activities during events, meetings, and webinar-trainings.
- 3. <u>Video</u> during "webinar-trainings" <u>must</u> be on to receive credit for attendance on NJCCIS. A BCAP staff member will be present to assist and take attendance.
- 4. <u>Video</u> should be on with any "event" or "meeting" that includes a guest speaker and/or panel discussion.
- 5. Stay <u>muted</u> during guest speaker and/or panel discussion, presentations or webinars to cut down on the background noise.
- 6. Use chat and O&A button appropriately when prompted.
- 7. Please make yourself <u>visible</u> during events, webinars-trainings, and meetingswithout cameras showing a ceiling view.
- 8. <u>Attendance</u> is required for the <u>entirety</u> of the webinar or event to receive credit, giveaways, prizes.

Host reserves the right to mute, dismiss, control video and/or block your participation.

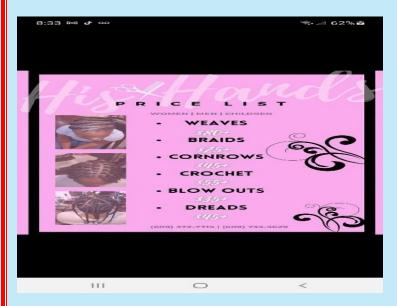
Thank you for your support!! We will continue to update these guidelines as needed.

**UPDATED MAY 2021** 

### **ADVERTISEMENTS**

#### Michelle Warthen, Hair Business

Owner of *His Hands LLC* has a hair business!! Need your hair done? She does Hair Braiding, Weaves, Cornrows, Blowouts, Dreads, Crochet. Price list is listed on the flyer below. Call for your appointment!!



#### Jerneau Sullivan, Face Masks

I am sharing a link to my Etsy site with the latest print, which is for Dr. Seuss day/week. I just completed a n order of 300 masks for a charter school up North. If any of our colleagues have any interest they can rea ch out directly or go to the site and message me. There are Black History masks, floral prints and much mo re. My masks have always consisted of 5 breathable layers of nonwoven fabrics. Place your order today!!



https://www.etsy.com/FLOWERSnTHINGSGifts/listing/948709704/5-layer-reusable-washable-adjustable-ear?utm source=Copy&utm medium=ListingManager&utm campaign=Share&utm term=so.lmsm&share time=16
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#### Michelle Burress, Business YouTube Channel

Owner of *Mighty Miracle Leaning Center* has a YouTube channel called, *The Childcare Entrepreneur*. Parents, teachers, childcare providers, directors get great access to business tips, resource lists, downloads and much more....Don't forget to subscribe!!!



Dear Family Childcare Providers video, <a href="https://youtu.be/wg5s7Ca7C9k">https://youtu.be/wg5s7Ca7C9k</a>

Channel link, <a href="https://www.youtube.com/channel/UCTc41XJmdS-srT7MGIAZmg0">https://www.youtube.com/channel/UCTc41XJmdS-srT7MGIAZmg0</a>

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